

Council Name: Southern Arizona; eBudde(tm) Id: 7566728

Monday Momentum Cookie Communication (3/2/26)

Welcome to March. We blinked and here we are! One week left. One week left to meet their goal – the troop goal. And here is the truth: YOU can do this for them. SHOW them what commitment looks like. What it means to keep going when you are exhausted. And we know you are exhausted. But the goal still matters.

So, breathe deeply. Look in the mirror. Remind yourself who you are.

The finish line is right there. We can almost touch it. This is not the moment to ease up. This is the moment to lean in.

Reminder: All in-person sales end next **Sunday at 8pm** and your Digital Cookie Sites will close **Sunday at 11:59 pm**. Meaning there is STILL TIME. It's finish line time!

PS – Yes, you can still add Care2Share and pick up those last-minute orders at cupboards on Monday 3/9.

Caregivers and Girl Scouts (but troop volunteers should read it too).

Final Push: Grab another booth (there are still over 2,100 available); send another round of Digital Cookie emails; text everyone you know. Many Girl Scouts find success by letting customers know “I only need XX boxes to reach my goal”, and/or sharing the plans the cookie program will fund. A reminder that it is the last chance until 2027 to buy cookies and yes, they freeze beautifully.

And a surprise ... **FREE SHIPPING IS BACK!!** Wednesday through Sunday buy 5 or more packages and shipping is on us! That's \$30 in cookies. Zero shipping fees. Use it everywhere. Every email. Every text. Every social post. “Buy 5+ packages, free shipping this week only.”

Push until the end. Your goals ARE within your reach!

Contests:

Kindness Counts: Keep those nominations coming by submitting here: [Kindness Counts Nominations](#). Every nomination means a patch and a letter full of kind mentions for the person doing good, a patch for yourself and a chance for the kind person to win a mystery prize. This week's winners are:

- **Amber Velasquez, T390.** Amber was nominated because she “always goes above and beyond for our girls! She takes them to booths, takes them door to door, does their hair, talks to them, leads them to do the right thing. I honestly don't know what we would do without her!”

- **Miranda Bethel, T623.** Miranda's troop loves her! They said, "she goes above and beyond for her troop, getting booths set up and organized, including all the girls in each part of the cookie program and ensuring they have the best cookie experience". Miranda had a second nomination from one of the Girl Scouts in her troop. This Girl Scout moved from another troop and has found Miranda to be very encouraging; "Miranda is helping me reach a higher goal than I ever imagined and I am very thankful for her".

Being there for our Girl Scouts is what this is all about!

Brighten Your Booth: The "Girl Scouts in Action" theme winner is **Sammantha – Troop 2981**

The New Theme for this Final Week is "**It's a Girl Scout Thing**" - this is all about celebrating the sisterhood. Here's that link to upload photos to photo circle <https://join.photocircleapp.com/ZZ7598MSBK>

Mid-Week Mini Contest: Last week's theme was Recipe Week and the winner is **Troop 213 – Jacqueline** with her Trefoil Tres Leche. The theme for the upcoming week is **Women's History Month**. The dedicated post will drop on Facebook Tuesday in the Volunteer Group. (<https://www.facebook.com/groups/920171446175591>).

This week's winners of our season long contests are:

- **Care to Share: Troop 2021 – Ari & Serenity**
- **Goal Progress: Troop J210 - Madison**

Continue adding your photos for these contests to the pinned posts in this group: <https://www.facebook.com/groups/920171446175591>

Don't forget to include your troop number and names of the Girl Scouts entering the contest so if you are picked as a winner, we can apply the Care to Share to the right Girl Scouts. Aren't on Facebook – We are sure one of your caregivers are! Have THEM submit the photos – can't win if you don't play!

Wacky Weather 90 degrees – Winners – 25 boxes each :-)

999- Emma, 214-Caydence, 145- Adelyn, 3789 – Micaela, 2745 - Cecilia

Power of 700: An amazing 228 Girl Scouts earned this and will receive the exclusive patch and mini tic-tac-toe game. In addition, as promised we randomly selected 10 of the qualifying Girl Scouts to each receive 50 Care to Share cookie packages. Those 10 winners are: **Frances T248, Caryna J7205, Milly T563, Jesmyn T213, Alice S. T60, Monique T1227, Kai'lah T4426, Kaylee J113, Giselle T6135, and Monet T1893.**

ANOTHER CONTEST – as if there hasn't been enough! BUT this one is for free 2027 membership!!

We are building next year's Cookie Booth Training by girls, for girls.

Instead of slides, we want real footage of real Girl Scouts in action. It will make more sense to new troops and new Girl Scouts if they see you in action.

Here's what we're looking for. Short, simple clips. One topic per clip is perfect. We will weave multiple submissions together into one dynamic training video.

Film your Girl Scouts demonstrating:

- How to set up a booth from start to finish
- Checking in with the store manager upon arrival
- Where to stand and how to position the booth
- How to start a conversation with a customer
- The upsell: "Would you like to turn your change into Care2Share?"
- How to hand off smoothly to the next troop arriving
- Proper signage placement
- Storing extra cookies safely off the ground
- Breaking down and cleaning the space before leaving

You can submit one segment or several. Keep them short and focused. Real life is perfect. No fancy editing needed. Our Marketing team will make it work!

Incentive:

Every girl who appears in a submitted video will be entered into a Wheel of Names drawing. Winners will receive. **free 2027 membership — a \$65 value per winner**

You're already running booths. Let your girls teach the next generation. That's leadership in action.

Submit here <https://join.photocircleapp.com/5ZTGK147YA>

Rewards: If your Girl Scout reached a reward level that has choices, be sure to communicate her final choice to your troop. Troop Cookie Chairs have to submit reward choices to council by March 11th – don't let your kiddo miss out on what she really wants.

Final Payments: As this cookie program ends, please be sure to get your final payments to your troop Cookie Chair as expeditiously as you can so they can get it deposited to the troop account in time for the last payment. Connect with your troop for their deadline. Juliettes, you must have all money deposited and your POP submitted by **Wednes2025 Cookie Dough and Nutty Dough Expiring Soonday**, March 11th. Please reach out to Juliettesupport@girlscoutssoaz.org if you have questions.

: If your Girl Scout hasn't spent Dough earned in the 2025 Product Programs, remember that it expires on March 31st. Cookie Dough can be spent on anything in our Council Retail Stores,

used to register for programs, applied towards camp payments, and, for Juniors and older, converted to travel bucks. Don't let your hard-earned Dough go to waste.

Troop Chairs and Juliette Mentors:

Important Note about Samoas & Thin Mints: We currently have less than 81 cases of Samoas and 121 cases of Thin Mints throughout the entire council. We have 400 cases of each arriving this week but in order to make sure they get to where they are needed, **you MUST place a pending order** at the cupboard where you will pick up (this includes Angel's Place Cupboard) so once the cookies arrive, we can deploy them out to where you need them. We will not send them to every cupboard if there are no pending orders so get those orders in as soon as possible so we can begin deliveries when they land. **PLACE ORDERS NO LATER THAN TUESDAY at NOON...**we need to know where we are sending trucks!

Consignment and Mixed Cases: While consignment is still available, we have removed Thin Mints as a consignment option due to the low availability in council at the moment. That means each troop can consign up to 20 cases at a time of all flavors except Thin Mints and Samoas – let's be real we all know those are going to sell, no need to put those on consignment anyway! Consignment is available to troops and Juliettes.

In addition, starting this week, troops can pick up mixed cases. What does this look like? You still sign out 12 packages at a time but instead of being all one flavor, you can mix and match – need 3 Adventurefuls, 5 Tagalongs, 2 Exploremores and 2 Toffee-tastic? No problem. Need 11 Do-si-dos and 1 Trefoil – we've got you!

Please note: Consignment cases cannot be mixed – consignment is full cases of same flavor only.

Troop to Troop Transfers: Thank you to all who are being sisters to every Girl Scout and taking cookies through the eBudde Cookie Exchange. This is what community looks like in action. Whether you are trading flavor for flavor or simply helping a sister troop move excess inventory, you are strengthening the entire council with every case you take. We enjoy watching the numbers on the exchange dwindle thanks to you helping other troops!

To keep everything accurate and above board, the receiving troop should send an email to productprogram@girlscoutsoaz.org or their Service Unit Product Mentor, **copying the troop they received cookies from.** Please include the flavor and quantity exchanged. The SUPM or staff will record the exchange in eBudde and respond with the receipt number so you can verify it was processed correctly. Clean, clear, and accountable. That is how we do business.

Final Note: Although this is the last Monday Momentum you will receive during the sale portion of the 2026 Cookie Program, please be sure to check your email boxes for the next few Mondays as we send instructions on wrapping up the program such as ordering rewards, final ACH, upcoming experiences, reports needed, etc.

We will say it again, being exhausted is not the same thing as being finished...PUSH TO THE END, don't let anyone tell you it's OVER until it is! **YOU CAN DO THIS FOR THEM BECAUSE YOU ARE AMAZING AND FULL OF GOODNESS!!**

Rosi & E - who believe in you & your Girl Scouts!!!!