

Council Name: Southern Arizona; eBudde(tm) Id: 7566728

## **Monday Momentum Cookie Communication (2/16/26)**

Three full weekends remain. Read that again. Three.

That means there is **time**. Time to reset a booth strategy. Time to send one more email. Time to make the ask you've been sitting on. Time to dig a little deeper and discover that extra gear you didn't even know you had.

This is the stretch where greatness is decided. Not by perfection, not by panic, but by showing up for the whole thing. The final weekends matter. The follow-through matters. **Your belief matters.**

So don't give up. Lean in. Stay in it. Because when girls see us commit to the finish, they learn how to do the same.

**Caregivers and Girl Scouts** (but troop volunteers should read it too).

**Cost of Cookies:** We are still hearing reports that cookies are being sold outside of the mandated prices. Please remember that Toffee-Tastic are \$7 per package, all other cookies are \$6 per package. They must not be sold for any other price – not higher, not lower.

### **Contests:**

**Kindness Counts:** The nominations are picking up but still lower than any other year. Be sure to submit your nomination here: [Kindness Counts Nominations](#) to secure a patch and a letter full of kind mentions for the person doing good, a patch for yourself and a chance for the kind person to win a mystery prize. This week's winners are:

- **Brie Mullins, T214.** Brie has a professional sales background, and this year she's worked with even the most seasoned Girl Scouts in the troop to tackle new approaches to customer service. Brie has brought confidence to a couple of super content Cadettes/Seniors making them step outside their comfort zones a little more.
- **Chris Leachet, T295.** Chris didn't even intend to volunteer for Girl Scouts. He is married to a Service Unit Product Mentor who is also a Cupboard Manager. But every year Chris goes above and beyond to support the Sahuarita cookie drop and cupboard deliveries. He sets up the space, helps everything run smoothly, and stays through breakdown at the end — all with the most welcoming, positive attitude. His friendly disposition truly makes the work feel lighter and easier, and his presence sets the tone for the entire day. This year, he took it a step further by making homemade salsa for volunteers and staff at the drop, so they'd have something special waiting for them!

Thank you both for being awesome!

**Brighten Your Booth:** It's time for a new theme!! "**Girl Scouts in Action**" started yesterday and runs until February 28th. Show your leadership, service, and strength! Display badges, service projects and award work. Use your booth to share how YOU are making your community better – big or small. Drop your photos of your themed booths into the designated post on Facebook: <https://www.facebook.com/gsssoaz>

The winner of our "**The Flavor of Friendship**" is: **Troop 8054 Leah and Rose** best friends since 2020 because of cookie booths and Girl Scouts

We had some Wacky Weather this week, but did it stop all of you – NOPE! We had some fun photos dropped into the Wacky Weather thread and **Troops 2022, 1449, 1031, 418, 3789, 248, 6750** were picked as the winners of 25 boxes of Care to Share.

**Mid-Week Mini Contest:** Last week's theme was Valentine's Fun, and the winner is **Troop 2981 - Brooke**. The theme for the upcoming week is **Random Acts of Kindness**. The dedicated post will drop on Facebook Tuesday in the Volunteer Group. (<https://www.facebook.com/groups/920171446175591>).

This week's winners of our season long contests are:

- **Care to Share: Troop 435 - Chloe**
- **Goal Progress: Troop 8089**

Continue adding your photos for these contests to the pinned posts in this group: <https://www.facebook.com/groups/920171446175591>

Don't forget to include your troop number and names of the Girl Scouts entering the contest so if you are picked as a winner we can apply the Care to Share to the right Girl Scouts.

*Find all contest details on p19 of your Family Guide.*

BONUS: Want your photo to be considered for future marketing? Also add a copy to the PhotoCircle Album: (NOTE: must post in the correct FB thread to be considered for contest prizes)

General Cookie Photos: <https://join.photocircleapp.com/1HDDZN8NRN>

Mid-Week Themes: <https://join.photocircleapp.com/GTDHG33NZ3>

Girl Scouts in Action: <https://join.photocircleapp.com/14S3VGZVPZ>

**Power of 700** This one will close next Monday so check your progress with your Troop Cookie Chair and make that extra push this week if needed. What do you need to do? Sell 700 packages by February 22nd and complete the payment for those boxes. Your Troop Cookie Chair will need to enter your sales and full payment into eBudde before 8am on February 23rd.

## **Dominican Republic Adventure**

If you are a 14 and over Girl Scout working towards joining the Dominican Republic trip without your caregiver and are already above 2,500+ packages in eBudde, you **MUST** fill out this jot form by 2/20 (this Friday) as this trip has to be pre-paid. If earned and no jot form was submitted, your amazing Girl Scout will be moved to the Alaska trip. <https://girlscoutsoaz.jotform.com/260267701500043>

## **Graduating Seniors**

Have you seen the posts on Facebook of our amazing Graduating Seniors? We are having so much fun visiting them. If your Girl Scout in her last cookie season before she bridges to adulthood, we would love to have them on our list for a booth visit. Simply give us the information requested on this [FORM](#) and a staff member, service team volunteer or board member will be there! Just remember we need at least a week's notice, and more is better. We will be closing the form on February 28 so that we can ensure staff/board or leadership can be at the booth, so get it filled out now.

## **Troop Chairs and Juliette Mentors:**

### **ACH (Troops only)**

The second ACH will be processed this Thursday, February 19th. As a reminder, you can see the amount we will be collecting on your sales report. This number changes as digital cookie payments are credited and when additional cookies are picked up from the cupboard. ***If you do not think you will have enough money in your troop account to cover your ACH, please reach out to Rosi (520-262-9109) by Wednesday at noon to discuss.*** Remember that any fees for insufficient funds may be assessed against your troop.

Juliettes while we do not pull an ACH for you as you pay directly into the council account – you should be paid up to or beyond 75% of your balance owed at this point as well.

### **Power of 700**

As noted above, the Power of 700 closes on February 22nd. All boxes must be assigned to the Girl Scout and all payments recorded in eBudde (Juliettes – you must submit your POP by the deadline) before 8am on February 23rd. Troop Chairs, take a look at your eBudde and give your troop members a nudge if they are close enough to reach it. A couple of mid-week booths might put them over the top, and there are plenty available. .

## **Troop to Troop Transfers**

Many troops are resetting their inventory by trading flavors with other troops. Whether you make a trade flavor for flavor or if you are just helping out a sister troop and taking some of their excess cookies, the person receiving the cookies should send an email to [productprogram@girlscoutsoaz.org](mailto:productprogram@girlscoutsoaz.org) or their Service Unit Product Mentor, making sure the

other troop is copied. That email should include the flavor and quantity of cookies exchanged. The SUPM or staff will record the exchange in eBudde and respond to the email with the receipt number so you can check it was done correctly in eBudde.

### **Final Weekend Booths**

Thank you to the 106 Troop Cookie Chairs/Juliette Mentors that submitted their Mid-sale Inventory report. For those that submitted a request for a final weekend booth, those will be added to your eBudde tomorrow. In addition, the remaining booths will appear in eBudde tomorrow and be available for selection by all troops starting on Thursday, February 19 at 7pm. As always, please only take the booth slots that you know you will use

**Gentle Reminder:** When you are reaching out to council staff, whether by text, email or phone call, please include your name and troop number – it will make things easier for us and you.

You have 20 days left to reach your goals! We believe in you and are here cheering you on!

Rosi & E