**September 26, 2022**

On behalf of the Board of Directors, I am happy to share the following highlights from the September 26, 2022 meeting of the Board of Directors of Southern Arizona. This meeting was conducted in a hybrid model with about half the Directors attending in person and half attending via Zoom. As per our bylaws, we did have a quorum to conduct business.

*Pamela Traficanti*

*Board Secretary*

**Present:**

**Ellen Howlett**, **Maggie Shafer,** **Sofia Estrada**, **Melissa Arroyo**, **Cheree Meeks,** **Lynn Borders**, **Pamela Traficanti,** **Stephanie Chavez,** **Anne McLain Whipple,** **Terry Flores, Tia Tsosie Begay,** **Dena Richter,** **Tanisha Price Johnson**

**Absent:** Yvette-Marie Margaillan, Kellie Johnson

**On Leave of Absence:** Melissa López

**Staff:** Kristen García Hernandez, MacGyver Tank, Timalee Nevels, Niki Hoffman

**Special guest-** Jackie Zamora- Troop Leader

**Terry Flores, Chair, convened the meeting 5:05pm**

**Mission Moment** **Directors present**

Long time Troop Leader, Jackie Zamora, shared with the Board her impressions of the recent Volunteer Summit.

**CEO Update** **Kristen Hernandez, CEO**

Kristen shared a brief update with the following highlights:

* We have officially hit the membership marker, having served over 5,000 girls this year
* School Troop Staff were in staff training last week and School Troops have launched this week
* In our last week of the fiscal year, we are happy to share that we are in the green in all of our key performance indicators
* Fund development Department is in excess of $200,000 over the budgeted goal for the year
* Intentional/purposeful spending is happening to stock up and spend in this fiscal year to decrease expenditures in the new fiscal year
* Follow up on the Boy Scouts of America and the School Access legislation. The BSA is taking up the helm of this legislation. We will also be supporting the bill, but not in tandem with BSA.
* Our Strategic Plan for Diversity and Inclusion is in its final stage and we will report out as that work is finalized
* Our new Entrepreneurship Manager has been hired and is in onboarding now- the positon funded by Donor Judith Bliss
* Our embargoed gift announcement has been pushed out toward end of Oct or early November

**CFO Report Melissa Tomlinson, CFO**

Melissa Tomlinson, Consulting CFO, reviewed the financials from August of 2022. These documents were reviewed and approved by the Finance Committee last week.

**Motion:** Motion to approve the month end August 2022 financials as put forward by the Finance Committee. Motion by Lynn Borders/ Second by Pamela Traficanti. **Motion Passes**

**FY 2023 Budget in process Melissa Tomlinson, CFO/ Kristen Hernandez, CEO**

Melissa Tomlinson, Consulting CFO, reviewed the proposed FY2023 budget, which was approved by the Finance Committee last week.

**Motion:** Motion to approve the FY2023 operating budget as put forward by the Finance Committee. Motion by Terry Flores/ Second by Melissa Arroyo. **Motion Passes**

**Governance Update-** **Kristen Hernandez, CEO**

The Governance Committee met and firmed up plans for Girl Director interviews with 3 candidates in October, for a November vote and a potential January start. We are also crafting a list of possible voting member candidates. Some have sought out or organization and some we are courting. The prospective candidates we are looking at are:

* Sheila Kressler Crowley – former Board Member
* Sarah Arrasmith – Camp Fury volunteer and donor
* Nicholle Zarkower – Finance Committee Member
* Danielle Bautista – Desert Diamond Casinos – PR and Community Development
* Stephanie Robbins – UofA Women’s Studies
* Anne Dougherty – Recommendation from Katrina Koeller
* Elishka Jepson – Raytheon, recommendation from Joe Peterson.

If you know these individuals, we would love your insight. We are asking for referrals of possible candidates at this time. We have capacity to fill up to 6 open spots with adult directors and up to 3 open spots for girl directors.

**Product Program update**- **Kristen Hernandez, CEO**

Fall product sale launch is next week. The fall product sale helps Troops with start up funds at the start of their Troop year. It’s entirely online and easy for Troop Leaders to manage.

**Development update Niki Hoffman, Chief Development and Marketing Officer**

We had a very exciting week last week to close out the year. The Hillman Matching grant will max out at $275,000 this year. Over the Edge will be at 5151 E. Broadway once again on 11/12. There are opportunities to edge, fund girl edgers, volunteer… where we really need the help at the moment is to help spread the word. We need another 35 edgers to sign up.

**Property Update** **MacGyver Tank, COO**

Still working on the water issue that we shared last month and have the assistance of an attorney. We would like to explore potential relationships with local architects and builders for potential projects at both our camps. C2 construction was lifted up as a female owned local business.

**Consent agenda**

**Motion:** Motion to accept the consent agenda. Motion by Lynn Borders/Second by Tia Tsosie Begay

**Motion Passes**

**Executive Session Terry Flores, Chair**

Terry Flores convened an executive session at 5:55pm. Nonvoting members and staff were dismissed. The CEO was asked to stay for the discussion.