**November 28, 2022**

On behalf of the Board of Directors, I am happy to share the following highlights from the November 28, 2022 meeting of the Board of Directors of Southern Arizona. This meeting was conducted via Zoom. As per our bylaws, we did have a quorum to conduct business.

*Pamela Traficanti*

*Board Secretary*

**Present:**

**Ellen Howlett**, **Maggie Shafer,** **Sofia Estrada**, **Melissa Arroyo**, **Cheree Meeks,** **Pamela Traficanti,** **Stephanie Chavez,** **Terry Flores, Tia Tsosie Begay,** **Dena Richter,** **Yvette-Marie Margaillan, Melissa Lopez, Anne McLain Whipple**

**Absent: Tanisha Price Johnson, Lynn Borders**

**Staff:** Kristen García Hernandez, Elizabeth Locke Thomas, MacGyver Tank, Melissa Tomlinson, Niki Hoffman, Timalee Nevels

**Special guest-** Bailey Williams- former Girl Director

**Terry Flores, Chair, convened the meeting 5:00pm**

**Mission Moment** **Directors present**

Former Girl Director, shared with the Board her thanks for the professional development she received as a member of the board. Now in college, she has joined a board and realized at her first meeting just how much she learned with us. She is in her first year of college to be a commercial pilot.

**CEO Update** **Kristen Hernandez, CEO**

Kristen shared a brief update with the following highlights:

* In this reporting period our new troop year launched, We held a 110 anniversary celebration and bridging ceremony at Trail Dust Town in Tucson
* Girls Takeover Day in honor of International Day of the Girl was a bit hit! We had a dozen girls participate and had a proclamation by the Pima County Board of Supervisors
* Social Venture Partners- capacity building projects have begun. They are consulting with us on marketing and communications, local program evaluation and coaching and professional development. We are grateful to have been selected for to receive these services at no cost to us.
* The National Council Sessions will be happening in July. We have been notified that our growth has been enough that we get an additional delegate and will be moving Garvey Blackwell up from alternate to Delegate.
* Sofia Chang, GSUSA CEO has made some staffing changes which make the organization more nimble and not get bogged down in processes. This will also ensure that no work on the national level is done in isolation.

**CFO Report Melissa Tomlinson, CFO**

Melissa Tomlinson, Consulting CFO, reviewed the financials from September and October of 2022. These documents were reviewed and approved by the Finance Committee last week. Overall we ended the fiscal year in a good position with the exception of the heavy investment losses.

**Motion:** Motion to approve the month end September 2022 financials as put forward by the Finance Committee. Motion by Maggie Shafer/ Second by Cheree Meeks. **Motion Passes**

**Motion:** Motion to approve the month end October 2022 financials as put forward by the Finance Committee. Motion by Anne McLain/ Second by Terry Flores. **Motion Passes**

**Governance Update-** **Melissa Arroyo, Governance Committee representative**

The Governance Committee met and interviewed 3 girls for Girl Director Positions. Bios were provided via email. The Governance Committee recommends a yes vote for all 3 girls to be on the board in the open positions beginning with January meeting, and then to be on the slate before the membership in April at the Annual Meeting to begin their one year terms.

**Motion:** Motion to approve the slate of 3 candidates for Girl Directors as put forward by the Governance Committee. Motion by Maggie Shafer/ Second by Pamela Traficanti. **Motion Passes**

**Mission Delivery update**

Our Fall Program was exceptional this year. We exceeded every 2021 final number, as well as every budgeted number. Product Program Director, Rosi Southee was instrumental in this success.

The Australian cookie reward trip was just completed. Some highlights included the learning focus in every piece, the land acknowledgements and life skills learned. 18 members took that trip.

The Fiji trip takes place in 3 weeks. 10 are taking that trip.

Cookie training for volunteers is completed and Rally’s start on Saturday. The 12/17 rally at APFG needs help as well as drops. Information will be upcoming.

We thank Lynn, who worked the LeadHERship summit and had a great time interacting with the girls. The weekend event had a life skills theme and activities included budgeting, meal planning, car maintenance and fashion upcycling.

**Development update Niki Hoffman, Chief Development and Marketing Officer**

We are excited to report that we ended the year at $896,564 against a $500,000 budget.

The Over the Edge event was wonderful. Thank you for supporting our girls in all the ways that you did! Your direct contributions funded 3 girls for this experience. Thank you for volunteering and for helping us find ropes volunteers etc. The day’s event brought in a gross of $81,000.

The team is now turning to the end of year appeal and we are excited for a slightly different format/design for the appeal and the team will be busy hand signing and addressing every envelope!

**Consent agenda**

**Motion:** Motion to accept the consent agenda. Motion by Ellen Howlett/Second by Stephanie Chavez

**Motion Passes**

**Executive Session Terry Flores, Chair**

Terry Flores convened an executive session and staff were dismissed.

The executive session adjourned at 6:08pm