

girl scouts of southern arizona

2023 Fall Product Program A Guide for Troop Volunteers

Troop Product Manager (TPM) Tips:

- **1) Fill out** your <u>Troop ACH form</u> to receive your proceeds at the end of the sale
- **2)** Communicate frequently with girls and Families using the Parent/Adult Email Campaign feature on M2
- 3) Download, save and print M2 reports!



The Fall Product Program is easy, fun, and a great way to start off your Girl Scout year!

Girls will learn and develop important skills goal setting, decision making, money management, people skills, and business ethics which help them grow into leaders.

- Fall Product Program is a financial literacy program where girls become entrepreneurs.
 Girls sell nuts, candy, and magazines and learn to run their own business.
- Girls learn skills and earn rewards
- Troops will earn 20% of all sales made by their Girl Scouts to add to their troop treasuries for activities and adventures throughout the year!

IMPORTANT DATES	
Attend a stop on the Fall Product Tasting Tour	September 5 through 19 (check Events Calendar for specifics)
Look for an email from M2 and follow instructions to set up the troop site, create your avatar and send a Parent/Adult email	September 22
Notify Council of any roster changes needed in M2	September 22 through September 27
Program begins	October 1
Provide encouragement to the Girl Scouts in your troop	October 1 through 31 (stores close 11pm on 10/31)
Pick up Girl Delivery product from local council office, distribute to Girl Scout families for delivery	approx. November 15-17
Pick up rewards and celebrate a great Fall Product Program!	Early to mid December





A few FAQs

How much money can our troop earn? There is no limit!! As long as your troop reaches participation level, you will earn 20% of all items sold by Girl Scouts in your troop.

What does participation level mean? A Girl Scout reaches participation level when she has \$100 in sales. A troop reaches participation level when they have 3 participating Girl Scouts

Do we have to participate in the Fall Product Program? Your troop is not required to participate but it is the easiest way to fund your troop and no other money earning activities will be approved for a troop that does not participate in Fall and Cookie programs

Are there Fall Product contests? You bet!! There are 2 contests for Girl Scouts and one for the troop level.

What is the troop contest? So easy—look for the post on Council Facebook and post your troop avatars photo. There will be 9 random troops who win a donation of \$250 towards their Cookies for Heroes in the 2024 Cookie Program

Who do I ask if I have more questions? Email productprogram@girlscoutssoaz.org. We are ready to help!

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OWN YOUR Magic

VOLUNTEERS CAN EARN REWARDS!!



Earn **your** rewards by completing these steps:





- 3) Encourage combined troop sales of \$500 and earn a personalized patch

4) Keep it going – if you can motivate your troop to reach sales of \$1,250, these exclusive leggings will be yours!

Cookie themed WITH Pockets!!



Note: The troop must have at least 3 Girl Scouts with sales of at least \$100 each. Each reward is limited to 1 each per volunteer and 2 each per troop.

